

Vehicle Rentals

The Xlerate solution empowers vehicle rental companies with the ability to locate, disable, lock/unlock, prevent unauthorized vehicles from leaving the yard or rented vehicles leaving an agree boundary thus reducing the incidents of lost, stolen or abandoned vehicles.

In addition the system allows companies to keep track of daily miles driven, monitor aggressive driver behavior or vehicle abuse, automatically report field assets and take measure to protect their assets.

The ability to remotely lock/unlock doors can save time and effort trying to open doors for a customer who has locked himself out of the

vehicle. It can also allow for easy return of vehicle at locations where there are no dedicated return/parking facilities in which case the customer can park vehicle leave keys inside and make a phone call to have door remotely locked. For a suspected stolen or abandoned vehicle apart from remotely locking doors the vehicle can be disabled.

Since ignition is monitored, the system can detect if the vehicle is being stolen by hot wiring the ignition or towed away. The users can then locate the vehicle and report the theft, lock and disable the vehicle while continuing to track the stolen vehicle on a GIS map.

For short term rentals it is often the case that little or nothing is known about the hirer's driving habits. The system produces daily driver risk profile reports based on speeding, harsh acceleration/braking, top speeds, kms driven etc. This enables rental companies to profile customers for negotiating rates and terms for future rentals e.g. for customers driving unexpectedly large Kms/day can be limited by max kms terms in the next contract or charged extra, customers with high risk profiles can be offered higher rates or required to take comprehensive insurance covers limit risk to the company.

For long term/monthly rentals it is important for the company to have daily remote vehicle odometer readings to enable proper on time maintenance before vehicle is damaged. The Xlerate fleet management module provides timely maintenance and service alerts based on kms driven and or date time or a combination of both. The daily odometer reading also provides a means to keep check of unexpected mileage usage in order to renegotiate rental rates.

For corporate customers who rent fleets on a long term basis the hiring company may be interested in a visibility solution for their employees and Xlerate can provide various options for increased revenue and customer service.

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The integrated fleet management features among other things helps maintain logs of various service jobs performed along with costs to allow for accurate cost reporting. The system can also be optionally connected to vehicle on board diagnostics to provide the fleet management module advanced diagnostic information and possibly enable a vehicle recall before failures occur.

The system allows users to create Geo fences and mark custom locations on the map, you could create a geo fence around the yard area to alert the office whenever a vehicle has come in for returns or leaving the yard without authorization.

Geo fences can also be setup on city, regional or country boundaries along with automated action to be taken when such boundaries are transgressed such as disabling vehicle etc

Knowing the accurate location of the vehicle allows for easy recovery of parked or abandoned vehicles. It also allows for quick rescue operations in case of break down, accidents or other emergencies.

The major highlights of the system

- Reports vehicle position speed and direction on demand on a digital GIS map which can be used to locate a missing or overdue car
- Reports and alerts user to speeding based on road speed limits or on basis of threshold set by users
- Setup and receive alerts and reports of vehicle activity in a Geo fenced area/zone or location
- Allows remote locking/unlocking of doors and remote disabling of vehicle when stopped and ignition is off
- Reports driver risk profile based on driving behavior, speeds, kms driven etc
- System archives and allows history play back of data up to 30 days old
- Setup and receive alerts and reminders for service, license renewals and other maintenance related activity based on time or kms driven
- · Provides automated asset reports.

The Xlerate solution can be installed in under an hour and is offered at a low monthly service fee which includes all costs of software, hardware, maps and device communication costs. The costs are fixed for the term of the offering taking away the financial guess work required to calculate costs in a non comprehensive offering. The in vehicle hardware is installed in an inconspicuous location and is not visible to the renter.

The system offers a number of benefits including reduction in stolen and abandoned rentals, means to identify and profile customers and offer better rates and services to low risk customers, real time location and alerts for vehicle leaving agreed boundaries, lower recovery costs and a possibility negotiating of lower insurance costs based on intrinsic security provided by the system.

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